



# MANROM Consult LLP

## Profile

January 2018

- **Object of the Act to consolidate** and amend the laws relating to **reorganization** and insolvency resolution of corporate persons, partnership firms and individuals in a **time bound** manner for maximization of value of assets of such persons, to **promote entrepreneurship**, availability of credit and balance the **interests of all the stakeholders**.
- Act is thus a comprehensive and systemic reform, which will enable a **quantum leap in the functioning of the credit market**. It lays the foundations for the **development of the corporate bond market**.
- The vision of the new law is to encourage **entrepreneurship and innovation**.
- IBC 2016 is the **disruptive innovation** in India which will drive the corporate debtors and financial institutions to employ **proper systems and processes** with continuous innovation, review and corrections to **deliver the committed outputs**, kept in check by **threat to lose** business to more efficient entrepreneurs thereby leading to an overall more **robust business growth**.
- Indian financial Institutions/Banks presently faced with huge Non-performing Assets (**NPA**) issues and IBC 2016 is being increasingly used to sort out these challenges.
- Insolvent Resolution Professional (IP) has been entrusted, inter alia, to work out a **Resolution plan** to meet the objective of the act thereby requiring IP to be an experienced professional who had been a successful business leader having run the businesses.



- MANROM Consult LLP (“MANROM”), an Indian company with identification number AAL-3188 and having its registered office at Noida, NCR Delhi. MANROM was incorporated on 06 Dec 2017.
- MANROM is formed by a group of highly achieved professionals with enriched academic and corporate top management backgrounds. Both promoters partners are qualified insolvency professionals under Insolvency & Bankruptcy Code of India. Team have extensive experience in managing business operations and sector specializations in infrastructure, EPC, technology and Oil & Gas space.
- The core team of MANROM leverages a pool of associates who are subject matter experts in the fields of Corporate Law, Contracts, Taxation, Engineering and Technology, Company Secretarial Practices, Financial Management, Accounting and Regulatory Affairs.
- Members of our team have led actual business operations and performed turnarounds and restructuring.
- The overall team capitalizes on decades of industry expertise and diversified corporate experience playing key management roles in their respective organizations.



***\*Insolvency Professionals \*Business Operations \*Turnaround Experts***



Manoj K Agarwal has a rich experience of corporate life spanning over 30 years working with various multinational and Indian companies in senior leadership roles.

Manoj is highly educated, with degrees in engineering, management and law. He is also a qualified Insolvency Professional under the Insolvency & Bankruptcy Code of India.

Manoj has been an energetic business leader with ability to envision & create successful business outcomes in complex situations. He has a rich Experience of Diverse industries & functional expertise with a tenacious commitment for business success. He has handled various business functions like Strategy, Operations with P&L responsibility, business development, Due diligences, M&A and Joint Ventures, HR, Project execution, Corporate Financing, Business structuring, Risk analysis, Financial Modelling, Legal, Relationship management, Media, CSR and HSE.



A technocrat by qualification, Romesh has invested 28 years with global Fortune 100 companies before venturing into entrepreneurial journey.

He has actively contributed in establishing, scaling & transforming several businesses in infrastructure & energy sector. He has vast techno-commercial business management experience including establishing cross country cross culture business entities and multibillion-dollar merger & acquisition deals.

Over the course of decades, Romesh has nurtured the ability to simultaneously see through a telescope on one eye & microscope on the other, without getting headache.

A thinker & reader, Romesh loves sharing his insights on Business from corporate & entrepreneurial perspective.

- Partners are experienced & qualified management, techno-commercial professional
- Experienced in establishing, scaling and running actual businesses.
- Managing the business with visionary approach for businesses to be long lasting
- World-wide well-networked business professionals – equipped to engage wider investor community
- Professionals follow a leadership, entrepreneurship and ownership approach for managing the business.
- On the lines of international practices, we bring a third party perspective to:
  - support your team as Insolvency SME
  - representation in CoC
  - Evaluation of resolution plans
  - work with corporate debtor for a pre-packaged pre-insolvency plan



Engineering, Procurement & Construction (EPC)

Chemical, Petrochemical, Oil and Gas

Power, Roads and Ports

Mining and Natural Resources

Technologies – Metallurgy, Oil & Gas, Life Sciences, Polymer, Chemicals



# What We Offer – Services for three stages

1

Business & Commercial  
Services



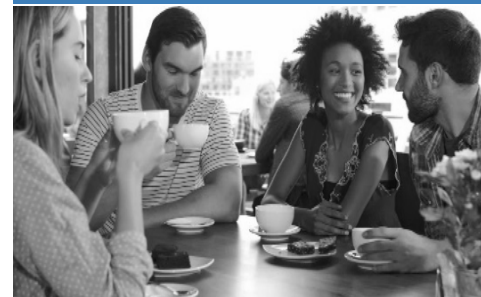
2

Before filing NCLT/  
DRT



3

During/after Insolvency  
Process



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1

## Business & Commercial Services



- Due diligence of businesses, Corporate Restructuring & Turnaround strategies
- Cash flow analysis, review and improvement strategies
- Legal, regulatory & statutory reviews of the businesses with respect to contingent liabilities
- Procurement, Sales, commercial and Contracts review, Standardization & model contract
- Project implementation review and implementation control
- Data, process & policies reviews and implementation
- Investment options and strategic alliances
- Bidding strategies & financial modelling for bidding
- Leadership development



2

Before filing NCLT  
IBC 2016



- Review the affairs of the company with short measures for cash flows improvements
- Mid & long term strategies with multiple options with practical sensitivities (football pitch) for business scenario
- Discussion/Presentation to all stakeholders for their review and suggestion to arrive at agreed solution
- Implementation of agreed solution
- On the likes of International practices, a Pre-packaged investment options strategies
- Performance audit, external factors analysis and counter strategies
- Review for IBC process scenario, time lines & challenges for decision making
- Independent & Objective Assessment of Business

3

## During/after Insolvency Process



- To act as either IRP or RP as per the provisions of IBC 2016 and to execute the assignment in accordance to the IBC 2016
- MANROM intends to act as Insolvency Professional Entity (subject to approval) to support various services for successful implementation of Insolvency processes
- To provide management expert advisory services to run the business during the Insolvency processes currently underway for business to run as on going concern with value enhancement of the firms.
- To provide services for Investors proposal analysis, M&A options, structuring analysis, regulatory compliances of various proposals.
- On the likes on international practices, to represent the Banks/Financial institutions along with their team in Committee of Creditors meeting so as to provide the professional advice to the banks on going basis

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# Contact Us

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