

MANROM CONSULT LLP

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Partner



Manoj K Agarwal has a rich experience of corporate life spanning over 30 years working with various multinational and Indian companies in senior leadership roles. Manoj is well educated, with degrees in engineering, management and law. He is also a qualified Insolvency Professional under the Insolvency & Bankruptcy Code of India. Manoj has been an energetic business leader with ability to envision & create successful business outcomes in complex situations. He has a rich Experience of Diverse industries & functional expertise with a tenacious commitment for business success. He has handled various business functions like Strategy, Operations with P&L responsibility, business development, Due diligences, M&A.

Partner



A technocrat by qualification, Romesh has invested 28 years with global Fortune 100 companies before venturing into entrepreneurial journey. Romesh has actively contributed in establishing, scaling & transforming several businesses in infrastructure & energy sector. Romesh has vast techno-commercial business management experience including establishing cross country cross culture business entities and multibillion-dollar merger & acquisition deals. Over the course of decades, Romesh has nurtured the ability to simultaneously see through a telescope on one eye & microscope on the other, without getting headache.

<p style="text-align: center;"><u>IBC – A Paradigm Shift</u> <u>Emergence of Insolvency & Bankruptcy Code</u></p> <ul style="list-style-type: none"> ▪ Object of the Act to consolidate and amend the laws relating to reorganization and insolvency resolution of corporate persons, partnership firms and individuals in a time bound manner for maximization of value of assets of such persons, to promote entrepreneurship, availability of credit and balance the interests of all the stakeholders. ▪ Act is thus a comprehensive and systemic reform, which will enable a quantum leap in the functioning of the credit market. It lays the foundations for the development of the corporate bond market. ▪ The vision of the new law is to encourage entrepreneurship and innovation. ▪ IBC 2016 is the disruptive innovation in India which will drive the corporate debtors and financial institutions to employ proper systems and processes with continuous innovation, review and corrections to deliver the committed outputs, kept in check by threat to lose business to more efficient entrepreneurs thereby leading to an overall more robust business growth. ▪ Indian financial Institutions/Banks presently faced with huge Non-performing Assets (NPA) issues and IBC 2016 is being increasingly used to sort our these challenges. ▪ Insolvent Professional (IP) has been entrusted, inter alia, to work out a Resolution plan to meet the objective of the act thereby requiring IP to be an experienced professional who had been a successful business leader having run the businesses 	<p style="text-align: center;"><u>About MANROM</u> <u>DNA & Culture:</u></p> <p>MANROM Consult LLP (“MANROM”), an Indian company with identification number AAL-3188 and having its registered office at Noida, NCR Delhi. MANROM was incorporated on 06 Dec 2017.</p> <p>MANROM is formed by a group of highly achieved professionals with enriched academic and corporate top management backgrounds. Both promoters partners are qualified insolvency professionals under Insolvency & Bankruptcy Code of India. Team have extensive experience in managing business operations and sector specializations in infrastructure, EPC, technology and Oil & Gas space.</p> <p>The core team of MANROM leverages a pool of associates who are subject matter experts in the fields of Corporate Law, Contracts, Taxation, Engineering and Technology, Company Secretarial Practices, Financial Management, Accounting and Regulatory Affairs.</p> <p>Members of our team have led actual business operations and performed turnarounds and restructuring.</p> <p>The overall team capitalizes on decades of industry expertise and diversified corporate experience playing key management roles in their respective organizations.</p>
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Core Sectors

Engineering, Procurement & Construction (EPC)

Chemical, Petrochemical, Oil and Gas

Power, Roads and Ports

Mining and Natural Resources

Technologies – Metallurgy, Oil & Gas, Life Sciences, Polymer, Chemicals



Offerings

1

Business & Commercial Services



- Due diligence of business, Corporate Restructuring & Turnaround strategies
- Legal & statutory reviews
- Risk analysis and Cash flows reviews
- Contracts review
- Data, process & policies reviews and implementation
- Investment options and strategic alliances
- Bidding strategies & financial modelling for bidding
- Leadership development

2

Before filing NCLT/ DRT



- Review the affairs of the company with short term measures for cash flows improvements
- Presentation to all stakeholders for their consent
- Mid & long term strategies with multiple options with practical sensitivities
- Pre-packaged investment options and analysis
- Performance audit, external factors analysis and counter strategies

3

During/after Insolvency Process



- To act as either IRP or RP as per the provisions of IBC 2016
- To act as IPE (subject to approval) for providing various services for Insolvency process
- To provide management expert advisory services to run the business
- To provide services for Investors proposal analysis, M&A options, structuring analysis, regulatory compliances of various proposals.